



Laguna Woods Village owner/residents are welcome to participate in committee meetings and submit comments or questions regarding virtual committee meetings using one of two options:

1. Via email to [meeting@vmsinc.org](mailto:meeting@vmsinc.org) any time before the meeting is scheduled to begin or during the meeting. Please use the name of the committee in the subject line of the email. Name and manor number must be included.
2. By calling (949) 268-2020 beginning one half hour before the meeting begins and throughout the remainder of the meeting. You must provide your name and manor number.

### **OPEN MEETING**

#### **REGULAR MEETING OF THE GOLDEN RAIN FOUNDATION COMMUNITY ACTIVITIES COMMITTEE**

**Thursday, September 10, 2020 – 1:30 p.m.**

#### **VIRTUAL MEETING**

**Laguna Woods Village Community Center  
24351 El Toro Road**

#### **AGENDA**

1. Call to Order
2. Acknowledgment of Media
3. Approval of the Agenda
4. Approval of Meeting Report for August 13, 2020
5. Chair's Remarks
6. Department Head Update
7. Member Comments (Items Not on the Agenda)

#### **Consent:**

8. Financial Statement
9. Utilization of Open Activities (Golf, Swim, Tennis, Paddle Tennis, Pickleball and Lawn Bowling)

#### **Reports:**

10. None

#### **Items for Discussion and Consideration:**

11. Outdoor Fitness Equipment Update
12. 2021 Estimated Equestrian Fees
13. Equestrian Application for Village Community Fund-Help the Herd Program
14. Recreation Committee Request Form-Additional Golf Course Perimeter Fencing-Community Walkway
15. Proposed Outdoor Activity List



16. Garden Center Update

- a. Garden Center 2 Gate Activation
- b. Garden Center Operating Rules

17. Recreation Committee Request Form-Assessment of Public Gathering Area Safety

Items for Future Agendas:

18. Budget and Financial Analysis Report

Concluding Business:

19. Committee Member Comments

20. Date of Next Meeting – October 8, 2020 at 1:30 p.m.

21. Adjournment

Bunny Carpenter, Chair  
Brian Gruner, Staff Officer  
Telephone: 597-4270

## **OPEN MEETING**

### **REPORT OF THE REGULAR MEETING OF THE GOLDEN RAIN FOUNDATION COMMUNITY ACTIVITIES COMMITTEE**

Thursday, August 13, 2020 – 1:30 p.m.  
Virtual GoToMeeting

**MEMBERS PRESENT:** Bunny Carpenter-Acting Chair, Ryna Rothberg, Juanita Skillman, Andre Torng, Yvonne Horton, Annie McCary, Cush Bhada, Jon Pearlstone, Dennis Boudreau

**MEMBERS ABSENT:** Janey Dorrell, Ed Tao

**OTHERS PRESENT:** Elsie Addington, Sue Stephens

**STAFF PRESENT:** Siobhan Foster, Brian Gruner, Betty Parker, Jennifer Murphy, and Jackie Kupfert

#### **Call to Order**

Acting Chair Carpenter called the meeting to order at 1:30 p.m.

#### **Acknowledgement of Media**

There was no press present.

#### **Approval of Agenda**

A motion was made, and by consensus, the agenda was approved.

#### **Approval of Committee Report for June 11, 2020**

A motion was made, and by consensus, the report was approved.

#### **Chair's Remarks**

Chair Carpenter provided instructions for all residents to view the meeting online how to provide comments before and during the meeting. Chair Carpenter updated the committee on the Equestrian Ad Hoc Committee progress which includes: a marketing article in the next Village Breeze; residents will have the opportunity to sign up for the bi-monthly newsletter following a 6-month eblast to the community; interviews of boarders; Sue Hemberger is diligently working on new riding schedules and the Adopt-A-Horse program to help cover expenses and this proposed program will be brought to CAC once the details are complete; an Equine Assisted Learning program is being researched and Chair Carpenter and Director Brown are going to visit a center soon for review; Mr. Kurt Wiemann, Field Operations Director, is working with Waste Management to reduce fees to \$0 at the Equestrian Center (a cost savings of approximately \$70,000 annually). Chair Carpenter thanked the Ad Hoc Committee for their continued enthusiasm.

## **Report of the Recreation and Special Events Director**

Mr. Gruner stated many staff from the guard gate facilities have moved back to assist with the facility operations at the pools, lawn bowling, tennis, golf and pickleball/paddle tennis. Many are also working in other areas such as at the gates and assisting the coin distribution at Clubhouse 5 and the Performing Arts Center for those residents that have coin operated washers.

Mr. Gruner stated staff continues to follow the conditional modified operation procedures and the 4 phase approach of re-opening as approved. We are currently still in phase 2. He restated the following approved phases: Phase 1 was the opening of the golf course and driving range; Phase 2 included the opening of tennis, pickleball, paddle tennis, lawn bowling, swimming and the introduction of outdoor fitness programs; Phase 3 would include indoor programs such as arts/crafts, fitness, archery, lectures and small club events; Phase 4 would include full operation with large events returning. Staff completed new operational procedures for outdoor fitness programs as well as indoor, but indoor programs are still prohibited. Mr. Gruner urgently reminded everyone that our community is high risk and that proceeding with caution is highly important. He stated how very fortunate we are as cases are low in Laguna Woods Village up to this point and staff hopes to continue this low rate.

Mr. Gruner stated pool phone reservation problems occurred where the system was simply overwhelmed due to the call volume. A new online system, Kourts, is to be launched on August 27 to ease the phone reservation system. Residents will be able to make reservations online for tennis, paddle tennis, pickleball. Mr. Gruner stated the July 4<sup>th</sup> golf cart parade was very successful with about 90 participants and staff is looking to incorporate this for the 2021 July 4<sup>th</sup> celebration. Staff met with a planning committee and will meet again in October. Drive-thru movies will be hosted on August 21 and 22 at the employee parking lot. A comprehensive staff meeting occurred on August 13 to ensure staff is up to date on all new policies and procedures. A club president's letter is being sent via email today to provide updates on club paperwork, reservations and fees.

Facility updates: Garden Centers remain open with active gardening. All plots are rented at this time. Staff continues to monitor weeding and is focused on general maintenance of plots and Garden Center supplies. The veggie pod area is complete at Garden Center 2 which is for those with disabilities and who may not want a large plot. Golf will have an online scheduling system soon as tee times are full each day with over 400 rounds per day. Staff is actively recruiting for an Equestrian Center Supervisor and is hopeful to have this person begin in late September. Four horses, Baby, Blaze, Moonstar and Brandy, have been deemed not suitable for the riding program. Moonstar will be retired at Sunny Oasis Pasture facility and Baby and Blaze will be euthanized per the veterinarian recommendation. Due to the close proximity of riders and staff when mounting riders, staff is hopeful to resume riding operations with restrictions to residents only and after the new Equestrian Supervisor starts. Mr. Gruner stated the following updates at the Equestrian Center: the arena footing has been improved and is being monitored; staff forklift and tractor training has been completed; rat abatement has begun in house; the mounting blocks have been redone. The Tennis Center renovation project is almost complete with the HVAC system going in now, however the building cannot open until pandemic is over. A walk-through at the Performing Arts Center will be held soon to review safety/ADA requirements. Pool 4 has been opened to accommodate more swimmers with no lane lines. Pools 2 and 5 remain open and all pools have available space on many days.



Director Bhada inquired as to availability and pricing of the drive-in movie tickets. Mr. Gruner responded stated tickets are available for purchase by calling 949-597-4282 and are \$10 per car. PAC/CH5 is hosting coin distribution for residents that have coin operated washers.

### **Member Comments (*Items Not on the Agenda*)**

Residents were called to speak on the following: more Recreation sponsored outdoor activities and outdoor fitness; better and more movies on Village TV; dedicated Zoom account for residents; Clubhouse 7 storage renovation/club storage.

Chair Carpenter inquired as to club storage at Clubhouse 7. Mr. Gruner stated the Clubhouse 7 storage renovation project was pulled from the budget. Ms. Murphy stated in January all groups were asked to remove their items from storage. The COVID-19 pandemic caused the clubhouse closure before clubs could be contacted allowing them to return their items to storage. Ms. Murphy will contact Ms. Cooley, Clubhouse 7 Supervisor to complete this task.

Chair Carpenter stated agenda item #14 will address proposed outdoor activities. Director Rothberg stated the Towers has been hosting outdoor activities during the pandemic.

### **CONSENT**

Director Bhada inquired as to separating utilities and telephone expenses from water, gas, etc. and inquired as to trash collection as part of the facility expense. Mr. Gruner stated trash is included in the utilities. Director Horton stated staff is working on permits to reduce waste at the Equestrian Center. Director Pearlstone inquired as to review a formal budget financial analysis of all costs at all facilities for the last three years and to coordinate with the Finance Department. Mr. Gruner stated staff will comply with committee direction. Director Pearlstone stated he would like to review the same type of report done for the Equestrian Center. Director Torng concurred with Director Pearlstone and would like to review exceptions that are extremely high or low.

A motion was made, and by consensus, the consent calendar was approved.

### **REPORTS**

**Amendment to GRF Recreation Department Policy** - Ms. Murphy stated recommendation that the board of directors approve the proposed amendments to the Golden Rain Foundation (GRF) Recreation and Special Events Department Policy and Procedures.

Director Torng stated the addition of compliance should be added to A.6 and would like clarification of resident classes versus Emeritus classes regarding D.1.b. Ms. Murphy clarified the classes section is in regards to Emeritus only and that Compliance and Security work hand in hand, so Compliance investigates. She stated staff may add "Compliance" in the policy. Director Torng stated A.10 states 80% resident membership. Ms. Murphy stated it was previously 10% and will be adjusted to 20% non-resident registered club members.

Discussion ensued.

Motion was made to approve the proposed amendments to the GRF Recreation and Special Events Department Policy and Procedures with recommended edits.

Motion passed unanimously.

**Outdoor Fitness Equipment** - Mr. Gruner stated the recommendation that the board of directors approve a supplemental appropriation in the amount of \$120,000 to be funded from the equipment fund for the purchase and installation of an outdoor fitness center on the outside perimeter of the annex open space at Clubhouse 2.

Mr. Gruner presented the survey results and stated there are currently no appropriated funds for this project.

Discussion ensued.

Staff was directed to add Director Skillman and Director McCary to the outdoor fitness equipment sub-committee.

Motion was made to send this item back to the Recreation Department for review of location, alternative equipment and pricing quotes.

Motion passed unanimously.

#### **ITEMS FOR DISCUSSION AND CONSIDERATION**

**Equestrian Financial Report** - Chair Carpenter stated the boarding fees have gone up every year. There has been a loss of boarders at the Equestrian Center, but we have approximately four new boarders coming in. This report is to discuss how costs are allocated based upon the revenue versus expenses. Chair Carpenter inquired as to boarding fees, salaries and wages, waste removal and pest control fees. Mr. Gruner stated the waste removal fee will be eliminated and Landscape is taking over rat abatement and Recreation will be billed the same rate as the outside vendor which is \$120 per month. Chair Carpenter inquired as to staff uniforms. Mr. Gruner stated staff is allocated shirts and safety shoes. Director Horton stated staff does not wear the uniforms. Mr. Gruner will speak with staff to ensure they are wearing the proper uniform.

Members were called to speak regarding the following: the entire agenda packet was not available for review; total amount the Equestrian Center is short; the riding program still being closed.

Discussion ensued.

**2021 Estimated Equestrian Fees** - Ms. Parker presented the 2021 Estimated Equestrian Fees. The new cost sharing percentage effective June 1, 2020 is 70%, up from 65%. The entire Equestrian budget has allocations applied for the calculations of fees; wages are allocated by task and there is a per horse allocation. The current boarder fee is \$243 per month with a proposed increase to \$285 per month in 2021. Ms. Parker stated pricing policies vary within Recreation which may be altered per GRF Board direction. Chair Carpenter stated the Equestrian boarder fee should be reviewed. Director Bhada inquired as to occupancy of the stables. Mr. Gruner stated due to the riding program utilizing GRF horses, there would be approximately 25 boarded horses. Ms. Murphy stated we have 19 boarded horses with 8 available stalls.

Director Pearlstone spoke regarding the Equestrian budget. He stated this is 6% of total activities cost and only .3% of total GRF budget which will have zero impact on our assessments. Staff is not  
Agenda Item #4  
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working on insurance, maintenance and construction and not evaluating the multi-million dollar issues at Golf due to the extensive discussion on the savings of \$25,000 at the Equestrian Center. A clear list of objectives should be presented to CAC and GRF. Chair Carpenter concurred and inquired as to changing from percentage of shared cost to a fixed boarding fee and services at the Equestrian Center assisting with covering costs. Mr. Gruner stated new Equestrian Supervisor would be evaluating the current operation for revenue opportunities.

Discussion ensued.

Ms. Parker will send an email of the presentation to staff for dissemination.

**Garden Center Operating Rules** - Mr. Gruner presented the proposed changes to the Garden Center Operating Rules.

Chair Carpenter suggested the following changes:

Under J, please add #6, "When a garden plot becomes vacant, all improvements made to the plot become the property of GRF. Other gardeners are not allowed to remove items from the plot."

Under G.12, please replace the final sentence to read "Failure to do so may result in loss of permit." Chair Carpenter requested the removal of any mention of giving away of plot without staff involvement.

Please change Division to Department throughout the document.

Discussion ensued.

Director Torng will work with Recreation staff on Chinese translation.

Motion was made to approve the Garden Center Operating Rules with noted adjustments per Chair.

Motion passed unanimously.

**Proposed Outdoor Activity List** - Mr. Gruner stated the proposed outdoor activities list with the addition of the following: drive-up concert, fitness challenge boot camp and spin class. Chair Carpenter inquired as to using Clubhouse 2 patio for spin classes. Padding would need to be installed per Mr. Gruner.

Chair Carpenter stated six members of the Pacific Symphony would be willing to perform for free. She suggested the Equestrian Center, Clubhouse 1 or Clubhouse 2 with safety restrictions. Staff requested Chair Carpenter send the Pacific Symphony information to Ms. Murphy. Chair Carpenter inquired as to the limitations on an outdoor concert as the sports that are open are less restrictive. Director Horton stated straw bales are already at Equestrian Center for spacing. Director Skillman stated Clubhouse 2 has a parking problem and GRF policy states no more than 15 people at a gathering. She suggested Village TV record any concert to be watched in resident's homes for safety. Chair Carpenter stated she was looking for events to get residents outdoors. Director Torng inquired as to it being a VMS activity or spontaneous concert and inquired as to a line dance show. He inquired as to if it is considered a gathering of 15 or more if attendees are sitting six feet apart. Mr. Gruner stated this would be a GRF event with preregistration and limitations. Director Pearlstone stated dramatic changes were made at Aliso Creek to ensure safety and agrees with

Director Skillman. He stated the policy is open for revision and it may be safer to host these outdoor concerts within Laguna Woods Village.

A resident was called to speak regarding outdoor equipment; outdoor fitness classes and length of time to reopen. Mr. Gruner stated the infrastructure for pool reservations was severely restrictive and this prohibits the roll out of other facility openings. The online reservation system may allow staff to open other facilities. More swim lanes have opened, Pool 4 opened and both of these eased the swim reservation issues. Director Pearlstone inquired as to outdoor ping pong. Mr. Gruner stated this is an option, but would require the purchase of different tables. Ms. Murphy stated only four to five instructors are willing to return to teaching. Chair Carpenter stated an inquiry was received regarding re-opening an outside path near the golf course. Staff will review with Tom McCray and Sean Cincotta and it will be added to CAC agenda under Items for Discussion and Consideration in September. Mr. Gruner stated staff will try to open some activities by September 1. Advisor Boudreau stated the golf path is an internal part of the golf course with golf cart usage and hitting golf balls near the path.

### **ITEMS FOR FUTURE AGENDAS**

#### **Budget and Financial Analysis**

### **CONCLUDING BUSINESS**

#### **Committee Member Comments**

Director Pearlstone directed staff to create financials for all activities for budget management in the form of a similar report for all facilities and work centers and put the agenda items under Items for Discussion and Consideration.

Director Skillman stated the problem with all these activities are those who do not want to follow the rules set forth. She is also concerned about injury on outdoor fitness equipment.

Director Horton stated a friend who plays pickleball inquired about staff checking those for reservation confirmation and wearing of masks for participants. She stated staff doesn't wear masks consistently. She inquired into the name of the Equestrian Center Supervisor candidate. Mr. Gruner stated that information cannot be discussed as the recruitment is ongoing.

Director McCary reminded everyone that September will be influenza season and we could look at a longer period of quarantine. All must be cautious as we move forward with new activities.

Advisor Boudreau stated Liz Schied at the Equestrian Center is doing a wonderful job.

Director Bhada thanked everyone for an entertaining meeting and received an email regarding the outstanding job with regards to Liz Schied at the Equestrian Center.

#### **Date of Next Meeting**

The next regular meeting of the GRF Community Activities Committee will be held at 1:30 p.m. via the GoToMeeting platform on Thursday, September 10, 2020.

#### **Adjournment**

There being no further business, the Chair adjourned the meeting at 4:41 p.m.

*Bunny Carpenter*

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Bunny Carpenter, Chair

**Golden Rain Foundation of Laguna Woods**  
**Proforma Recreation Services Summary of Operations**  
**7/31/2020**  
SUMMARY OF ALL UNITS

	Admin	Aquatics/Fitness	Bar Services	Clubhouses	Equestrian	Garden Centers	Golf	PAC	YTD ACTUAL	YTD BUDGET	VAR\$ B/(W)
<b>Non-Assessment Revenues:</b>											
Golf Green Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$648,660	\$0	\$648,660	\$883,750	(\$235,090)
Golf Operations	0	0	0	0	0	0	132,102	0	132,102	131,921	181
Merchandise Sales	0	290	10,672	0	0	0	62,299	0	73,261	156,520	(83,259)
Clubhouse Rentals and Event Fees	2,584	2,006	0	68,749	3,492	0	3,465	67,843	148,139	386,070	(237,931)
Rentals	0	0	0	0	0	33,281	31,500	0	64,781	77,400	(12,619)
Miscellaneous	424	37,002	100	22,032	56,890	1	(105)	5,254	121,597	258,956	(137,359)
<b>Total Non-Assessment Revenue</b>	<b>3,008</b>	<b>39,298</b>	<b>10,772</b>	<b>90,782</b>	<b>60,382</b>	<b>33,282</b>	<b>877,920</b>	<b>73,097</b>	<b>1,188,539</b>	<b>1,894,617</b>	<b>(706,078)</b>
<b>Expenses:</b>											
Employee Compensation	211,952	165,508	5,630	255,258	104,950	36,716	924,077	97,237	1,801,328	2,268,546	467,218
Expenses Related to Employee Compensation	73,886	63,153	2,174	89,114	27,443	15,197	367,874	29,690	668,530	725,850	57,320
Materials and Supplies	8,428	35,246	0	64,456	46,612	5,996	144,685	3,942	309,364	384,750	75,386
Cost of Goods Sold	0	0	5,173	0	0	0	43,010	0	48,183	99,624	51,441
Community Events	7,931	297	0	48,100	23	0	0	64,700	121,051	248,236	127,185
Utilities and Telephone	397	63,850	0	221,793	56,930	32,643	253,935	37,777	667,325	841,382	174,057
Professional Fees	0	0	0	0	0	0	0	0	0	875	875
Equipment Rental	0	14,331	0	0	0	0	26,399	78	40,808	40,936	128
Outside Services	3,041	123,239	10	8,924	2,547	8,366	49,452	10,383	205,961	413,429	207,468
Repairs and Maintenance	0	3,792	0	7,284	5,405	0	3,870	1,469	21,819	57,837	36,018
Other Operating Expense	19,461	2,662	455	4,529	2,457	340	9,784	1,205	40,893	55,429	14,536
Property and Sales Tax	43	21	848	212	28	102	5,283	25	6,562	11,508	4,946
<b>Total Expenses</b>	<b>325,139</b>	<b>472,099</b>	<b>14,290</b>	<b>699,670</b>	<b>246,393</b>	<b>99,360</b>	<b>1,828,370</b>	<b>246,504</b>	<b>3,931,824</b>	<b>5,148,402</b>	<b>1,216,578</b>
<b>Net Cost (before allocations)</b>	<b>(\$322,131)</b>	<b>(\$432,801)</b>	<b>(\$3,518)</b>	<b>(\$608,889)</b>	<b>(\$186,011)</b>	<b>(\$66,079)</b>	<b>(\$950,449)</b>	<b>(\$173,407)</b>	<b>(\$2,743,285)</b>	<b>(\$3,253,785)</b>	<b>\$510,500</b>
Allocated To Departments	(250,316)	0	0	(16,016)	0	0	0	0	(266,331)	(381,579)	(115,248)
Allocated From Departments	138,476	79,790	4,372	264,581	24,733	2,869	58,319	51,062	624,202	795,274	171,072
<b>Net Cost</b>	<b>(\$433,971)</b>	<b>(\$353,011)</b>	<b>\$854</b>	<b>(\$360,324)</b>	<b>(\$161,277)</b>	<b>(\$63,209)</b>	<b>(\$892,130)</b>	<b>(\$122,345)</b>	<b>(\$2,385,415)</b>	<b>(\$2,840,090)</b>	<b>\$454,675</b>

# Facility Utilization

	May	June	July	August	Total
Tennis	333	1288	2874	2135	6630
Pickleball	57	366	721	1828	2972
Paddle Tennis	4	109	153	488	754
Swim	0	508	2380	5396	8284
Lawn Bowling	0	246	425	392	1063
Golf	7423	11131	11801	11210	41565
Driving Range/Lessons	962	4744	6822	6983	19511
<b>Total</b>	<b>8779</b>	<b>18392</b>	<b>25176</b>	<b>28432</b>	<b>80779</b>

Swim not open in May  
Lawn Bowling not open in May



Aliso Creek



Clubhouse 4







2617 West Woodland Drive, Anaheim, CA 92801 USA  
T: 888.315.9037 F: 866.308.9719 Info@Greenfieldsfitness.com

## Customer Quotation

Date	Quote #
7/28/2020	<b>Q015187</b>

Sold To	
<b>Laguna Woods Village</b> <b>Jacqueline Kupfert</b> <b>24232 Calle Aragon,</b> <b>Laguna Woods, CA 92637</b>	
Tel: 949-597-4272	Fax:
E-mail: <b>Jacqueline.Kupfert@vmsinc.org</b>	

Ship To
<b>Club House #2</b> <b>24112 Moulton Pkwy,</b> <b>Laguna Woods, CA 92637</b>

Project Name	Terms	Quote Valid Until	Rep
Club House #2	50% Deposit, Balance	12/31/2020	SM

Item	Description	Color	Qt	Rate	Total
<b>SGR2005-1-21</b>	4-Person Lower Body Combo (surface mount)	Green/ Tan	1	4,295.00	4,295.00T
<b>SGR2005-1-22</b>	4-Person Pendulum, Abs & Dips Station (surface mount)	Green/ Tan	1	3,995.00	3,995.00T
<b>SGR2005-1-23</b>	2-Person Air Walker (surface mount)	Green/ Tan	1	2,995.00	2,995.00T
<b>SGR2005-1-26</b>	2-Person Cross Country Ski (surface mount)	Green/ Tan	1	4,295.00	4,295.00T
<b>SGR2005-1-42</b>	2-Person Back & Arms Combo (surface mount)	Green/ Tan	1	4,295.00	4,295.00T
<b>SGR2005-1-47-W</b>	Accessible Vertical Press (surface mount)	Green/ Tan	1	5,295.00	5,295.00T
<b>SGR2005-1-48-W</b>	Accessible Lat Pull (surface mount)	Green/ Tan	1	5,295.00	5,295.00T
<b>SGR2005-1-48A-W</b>	Chest Press (surface mount)	Green/ Tan	1	5,295.00	5,295.00T
<b>SGR2005-1-48E</b>	Combo Butterfly & Reverse Fly (surface mount)	Green/ Tan	1	5,395.00	5,395.00T
<b>SGR2005-1-45</b>	Customized TRX Station (surface mount)	Green/ Tan	1	2,895.00	2,895.00T
<b>SGR2005-1-104N</b>	4-Person Leg Press (surface mount)	Green/ Tan	1	5,395.00	5,395.00T
<b>GR2005-1-105</b>	Customized Announcement Sign (in ground)	Green	2	1,795.00	3,590.00T
	RETROFIT FOR IN-GROUND				
<b>GR1061</b>	In Ground Extension - Large Plate (8 holes)		16	140.00	2,240.00T
<b>GR1062</b>	In Ground Extension - Medium Plate (6 holes)		5	100.00	500.00T
<b>GR1063</b>	In Ground Stopper		10	75.00	750.00T
<b>GR1064</b>	4-Person Leg Press Base Extension		1	250.00	250.00T
<b>GR1068</b>	In Ground Rebar		52	5.00	260.00T
	Subtotal				57,035.00

### Additional Terms and Conditions of Sale

1. THIS QUOTE IS LIMITED TO AND GOVERNED BY THE TERMS CONTAINED HEREIN. Greenfields Outdoor Fitness, Inc. ("Greenfields") objects to any other terms proposed by Customer, in writing or otherwise, as material alterations, and all such proposed terms shall be void. Customer authorizes Greenfields to ship the Equipment and agrees to pay Greenfields the total amount specified. Shipping terms are FOB the place of shipment via common carrier designated by Greenfields. Payment terms are specified on Quote and all charges are due and payable in full to Greenfields Outdoor Fitness Inc, 2617 West Woodland Drive, Anaheim, CA 92801 unless notified otherwise by Greenfields in writing. Customer agrees to pay all additional service charges for past due invoices. Customer must provide proper tax exemption certificates to Greenfields, and shall promptly pay and discharge all otherwise applicable taxes, license fees, levies and other impositions on the Equipment at customers own expense. Purchase orders and payments should be made to the order of Greenfields Outdoor Fitness, Inc.

2. Use & Maintenance. Customer agrees to regularly inspect and maintain the Equipment as recommended by Greenfields.

3. Default, Remedies & Delinquency Charges. Customer's failure to pay any invoice when due, or its failure to otherwise comply with the terms of this Quote, shall constitute a default under all unsatisfied invoices ("Event of Default"). Upon an Event of Default, Greenfields shall have all remedies available to it at law or equity, including, without limitation, all remedies afforded a secured creditor under the uniform Commercial Code.

Customer agrees to assist and cooperate with Greenfields to accomplish its filing and enforcement of mechanic's or other liens with respect to the Equipment or its location or its repossession of the Equipment, and Customer expressly waives all rights to possess the Equipment after an Event of Default. All remedies are cumulative and not alternative, and no exercise by Greenfields of a remedy will prohibit or waive the exercise of any other remedy. Customer shall pay all reasonable attorneys' fees plus any costs of collection incurred by Greenfields in enforcing its rights hereunder. Subject to any limitations under law, Customer shall pay to Greenfields as liquidated damages, and not as a penalty, an amount equal to 1.5% per month of any payment that is delinquent in such month and is not received by Greenfields within ten (10) days after the date on which due.

<b>CUSTOMER APPROVAL</b> I hereby approve this order, the item selection, color selection and overall Terms & Conditions of this order. Name: _____ Date: _____  Signature: _____ PLEASE SIGN & Email to: Info@GreenfieldsFitness.com	Subtotal
	Sales Tax (7.75%)
	<b>Total</b>



2617 West Woodland Drive, Anaheim, CA 92801 USA  
T: 888.315.9037 F: 866.308.9719 Info@Greenfieldsfitness.com

## Customer Quotation

Date	Quote #
7/28/2020	<b>Q015187</b>

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Ship To
<b>Club House #2</b> <b>24112 Moulton Pkwy,</b> <b>Laguna Woods, CA 92637</b>

Project Name	Terms	Quote Valid Until	Rep
Club House #2	50% Deposit, Balance	12/31/2020	SM

Item	Description	Color	Qt	Rate	Total
<b>Shipping &amp; Hand...</b>	Ships in large crates - forklift is needed to unload			3,990.00	3,990.00
<b>On-Site Supervisi...</b>	On-Site Warranty Inspection & Supervision		2	1,250.00	2,500.00
	All units are retrofitted for In-Ground Direct Bury installation method				
	Installation is NOT included in this proposal				

### Additional Terms and Conditions of Sale

1. THIS QUOTE IS LIMITED TO AND GOVERNED BY THE TERMS CONTAINED HEREIN. Greenfields Outdoor Fitness, Inc. ("Greenfields") objects to any other terms proposed by Customer, in writing or otherwise, as material alterations, and all such proposed terms shall be void. Customer authorizes Greenfields to ship the Equipment and agrees to pay Greenfields the total amount specified. Shipping terms are FOB the place of shipment via common carrier designated by Greenfields. Payment terms are specified on Quote and all charges are due and payable in full to Greenfields Outdoor Fitness Inc, 2617 West Woodland Drive, Anaheim, CA 92801 unless notified otherwise by Greenfields in writing. Customer agrees to pay all additional service charges for past due invoices. Customer must provide proper tax exemption certificates to Greenfields, and shall promptly pay and discharge all otherwise applicable taxes, license fees, levies and other impositions on the Equipment at customers own expense. Purchase orders and payments should be made to the order of Greenfields Outdoor Fitness, Inc.

2. Use & Maintenance. Customer agrees to regularly inspect and maintain the Equipment as recommended by Greenfields.

3. Default, Remedies & Delinquency Charges. Customer's failure to pay any invoice when due, or its failure to otherwise comply with the terms of this Quote, shall constitute a default under all unsatisfied invoices ("Event of Default"). Upon an Event of Default, Greenfields shall have all remedies available to it at law or equity, including, without limitation, all remedies afforded a secured creditor under the uniform Commercial Code.

Customer agrees to assist and cooperate with Greenfields to accomplish its filing and enforcement of mechanic's or other liens with respect to the Equipment or its location or its repossession of the Equipment, and Customer expressly waives all rights to possess the Equipment after an Event of Default. All remedies are cumulative and not alternative, and no exercise by Greenfields of a remedy will prohibit or waive the exercise of any other remedy. Customer shall pay all reasonable attorneys' fees plus any costs of collection incurred by Greenfields in enforcing its rights hereunder.

Subject to any limitations under law, Customer shall pay to Greenfields as liquidated damages, and not as a penalty, an amount equal to 1.5% per month of any payment that is delinquent in such month and is not received by Greenfields within ten (10) days after the date on which due.

<b>CUSTOMER APPROVAL</b> I hereby approve this order, the item selection, color selection and overall Terms & Conditions of this order. Name: _____ Date: _____  Signature: _____ PLEASE SIGN & Email to: Info@GreenfieldsFitness.com	Subtotal	\$63,525.00
	Sales Tax (7.75%)	\$4,729.44
	<b>Total</b>	<b>\$68,254.44</b>





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This presentation has been designed for printing on tabloid (11"x17") sized paper.



**CA - LAGUNA WOODS - LAGUNA WOODS VILLAGE - V.2 - Rev. 1 - 07-28-2020**  
**PROPOSED OUTDOOR FITNESS ZONE**



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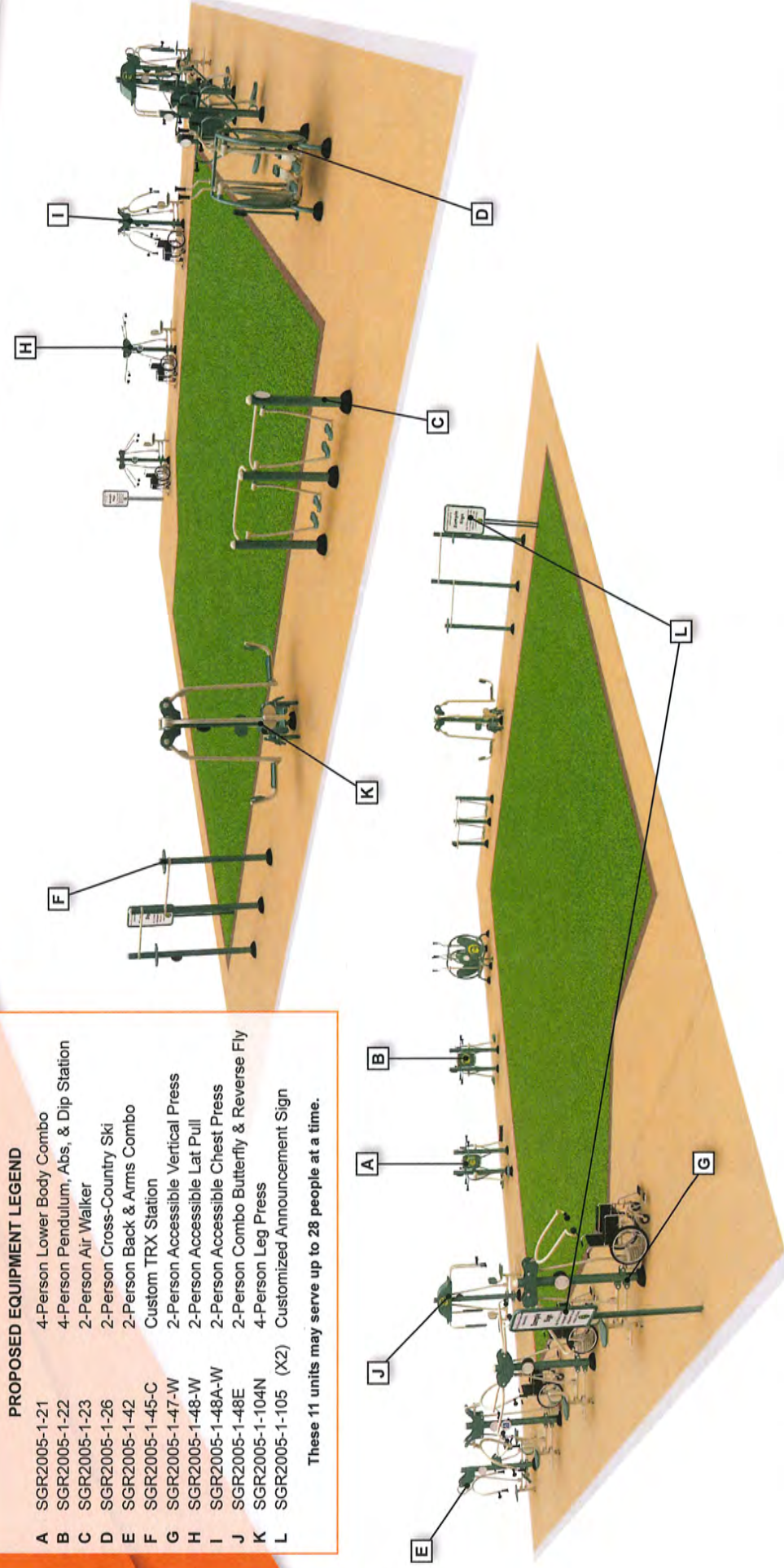


**CA - LAGUNA WOODS - LAGUNA WOODS VILLAGE - V.2 - Rev. 1 - 07-28-2020**  
**PROPOSED OUTDOOR FITNESS ZONE**

**PROPOSED EQUIPMENT LEGEND**

- |   |                    |  |
|---|--------------------|--|
| A | SGR2005-1-21       | 4-Person Lower Body Combo              |
| B | SGR2005-1-22       | 4-Person Pendulum, Abs, & Dip Station  |
| C | SGR2005-1-23       | 2-Person Air Walker                    |
| D | SGR2005-1-26       | 2-Person Cross-Country Ski             |
| E | SGR2005-1-42       | 2-Person Back & Arms Combo             |
| F | SGR2005-1-45-C     | Custom TRX Station                     |
| G | SGR2005-1-47-W     | 2-Person Accessible Vertical Press     |
| H | SGR2005-1-48-W     | 2-Person Accessible Lat Pull           |
| I | SGR2005-1-48A-W    | 2-Person Accessible Chest Press        |
| J | SGR2005-1-48E      | 2-Person Combo Butterfly & Reverse Fly |
| K | SGR2005-1-104N     | 4-Person Leg Press                     |
| L | SGR2005-1-105 (X2) | Customized Announcement Sign           |

These 11 units may serve up to 28 people at a time.

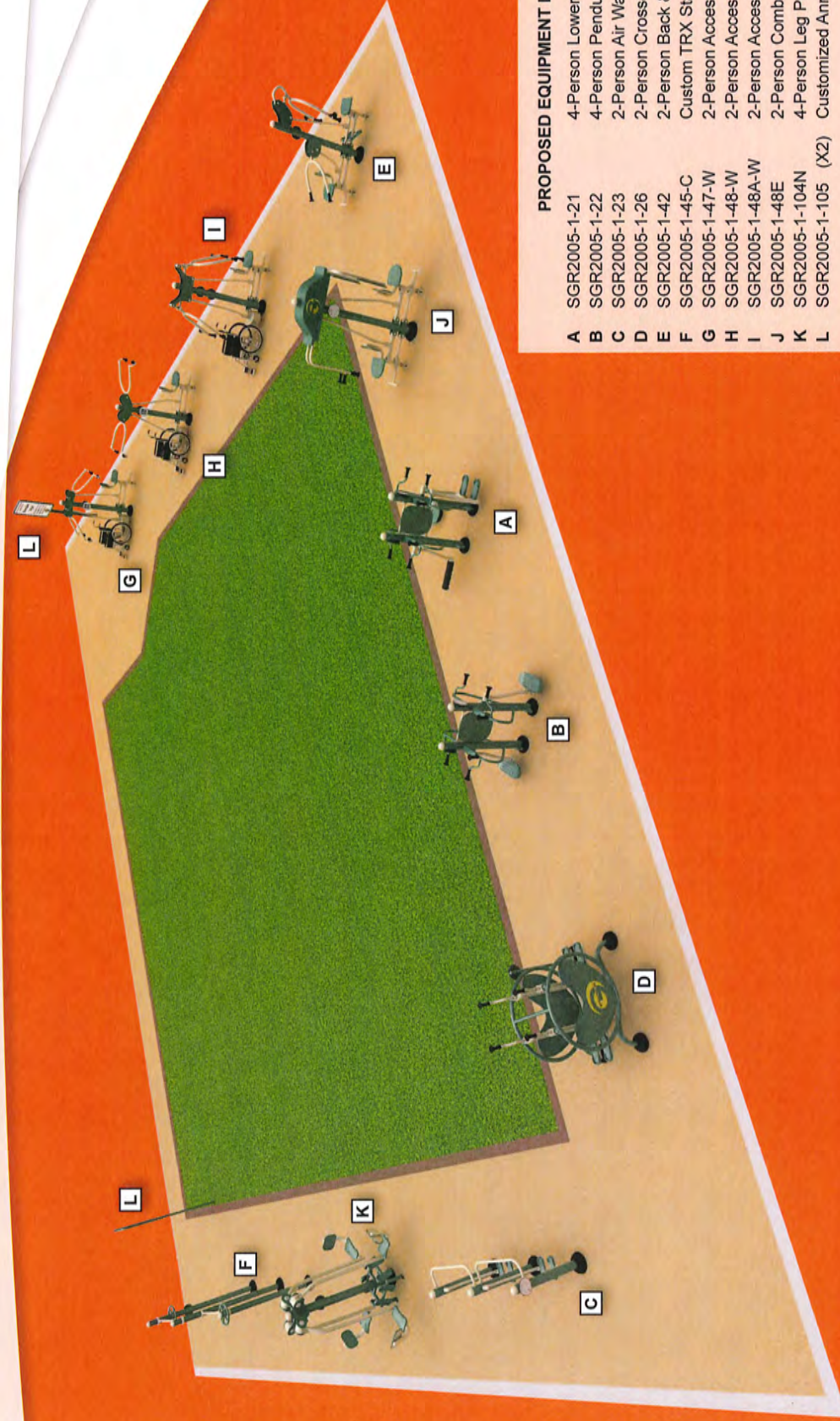


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**PROPOSED OUTDOOR FITNESS ZONE**



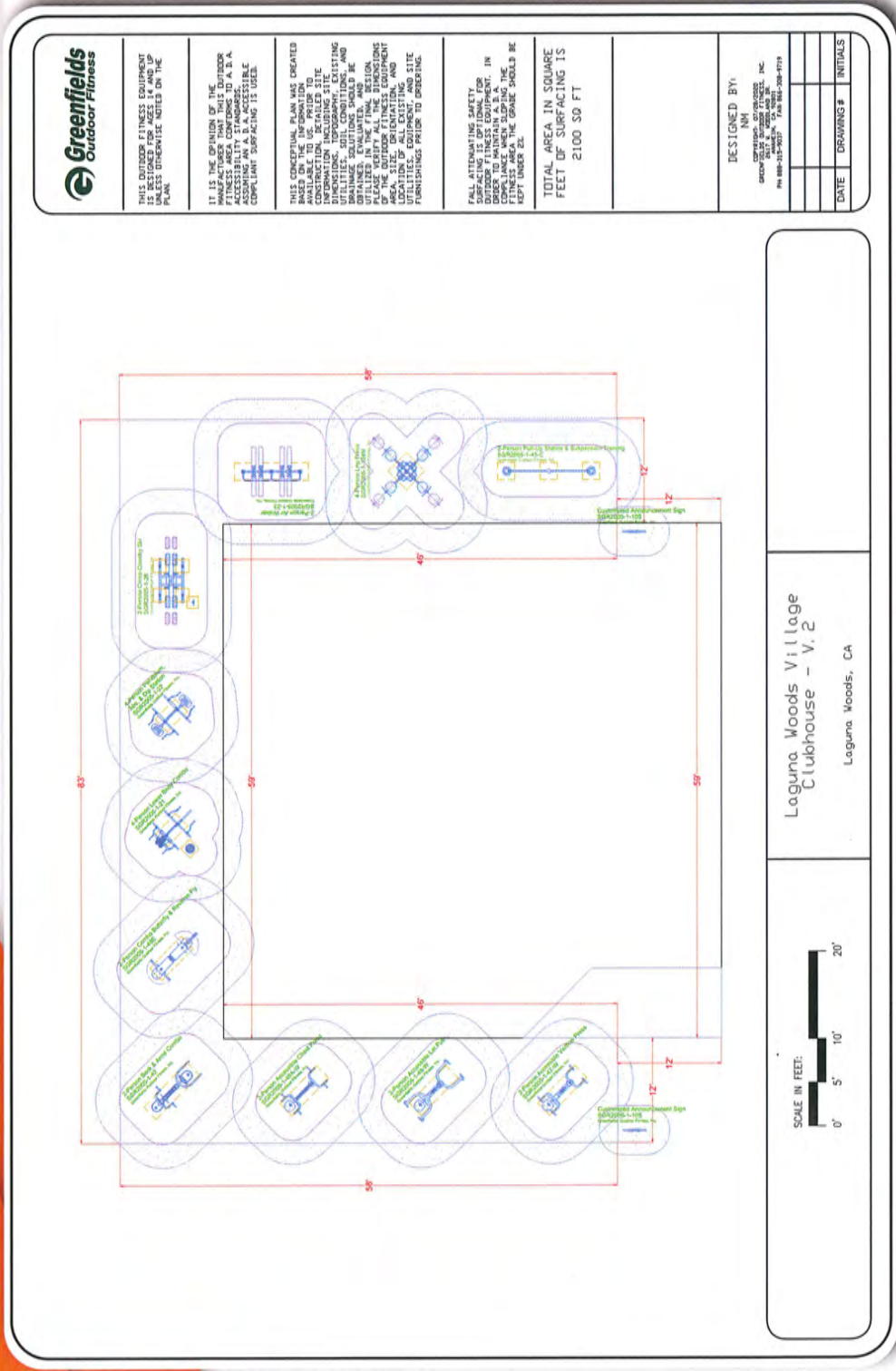
PROPOSED EQUIPMENT LEGEND	
A	SGR2005-1-21
B	SGR2005-1-22
C	SGR2005-1-23
D	SGR2005-1-26
E	SGR2005-1-42
F	SGR2005-1-45-C
G	SGR2005-1-47-W
H	SGR2005-1-48-W
I	SGR2005-1-48A-W
J	SGR2005-1-48E
K	SGR2005-1-104N
L	SGR2005-1-105 (X2)
These 11 units may serve up to 28 people at a time.	
4-Person Lower Body Combo	
4-Person Pendulum, Abs, & Dip Station	
2-Person Air Walker	
2-Person Cross-Country Ski	
2-Person Back & Arms Combo	
Custom TRX Station	
2-Person Accessible Vertical Press	
2-Person Accessible Lat Pull	
2-Person Accessible Chest Press	
2-Person Combo Butterfly & Reverse Fly	
4-Person Leg Press	
Customized Announcement Sign	

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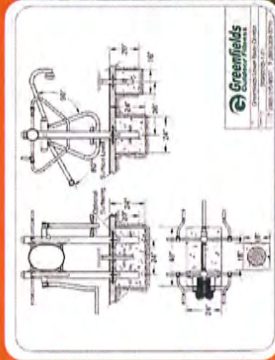
**CA - LAGUNA WOODS - LAGUNA WOODS VILLAGE - V.2 - Rev. 1 - 07-28-2020**  
**PROPOSED OUTDOOR FITNESS ZONE**

<p><b>Greenfields</b> Outdoor Fitness</p> <p>THIS OUTDOOR FITNESS EQUIPMENT IS DESIGNED FOR AGES 4 AND UP. PLEASE SEE SPECIFIC NOTES ON THE PLAN.</p> <p>IT IS THE OPINION OF THE DESIGNER THAT THE PROPOSED FITNESS AREA CONFORMS TO A.D.A. ACCESSIBILITY STANDARDS. THE DESIGNER DOES NOT GUARANTEE THE COMPLIANT SURFACING IS USED.</p> <p>THIS CONSTRUCTION PLAN WAS CREATED BASED ON THE INFORMATION AVAILABLE TO US PRIOR TO THE DESIGN. THE DESIGNER DOES NOT GUARANTEE THE ACCURACY OF THE INFORMATION INCLUDING SITE UTILITIES, SOIL CONDITIONS AND OBSTACLES. THE DESIGNER SHALL BE UTILIZED IN THE FINAL DESIGN OF THE OUTDOOR FITNESS EQUIPMENT. THE OUTDOOR FITNESS EQUIPMENT SHALL BE INSTALLED IN THE LOCATION OF ALL EXISTING UTILITIES, EQUIPMENT AND FURNISHINGS PRIOR TO CONSTRUCTION.</p> <p>FULL ATTENDING SAFETY EQUIPMENT IS REQUIRED FOR ALL OUTDOOR FITNESS EQUIPMENT. IN COMPLIANCE WITH A.D.A. REQUIREMENTS, THE COMPLIANCE WHEN LOADING THE EQUIPMENT SHOULD BE 100 LBS.</p> <p>TOTAL AREA IN SQUARE FEET OF SURFACING IS 2100 SQ FT</p>	<p>DESIGNED BY: NMI GREENFIELDS OUTDOOR FITNESS, INC. 10000 WILLOW CREEK DRIVE, SUITE 100 LAGUNA WOODS, CA 92653 PH 888-325-7037 FAX 949-268-9179</p> <p>DATE: _____ DRAWING # _____ INITIALS _____</p>
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Laguna Woods Village  
Clubhouse - V.2

Laguna Woods, CA

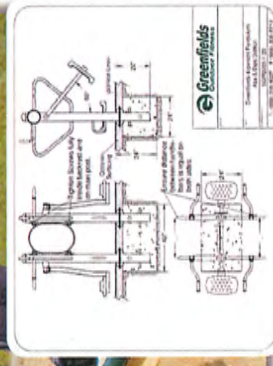




**SGR2005-1-21**



**SGR2005-1-22**

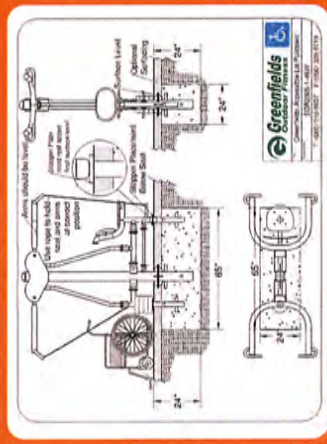
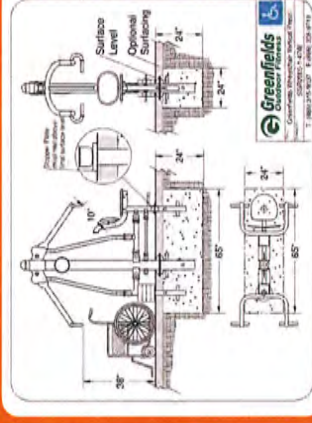
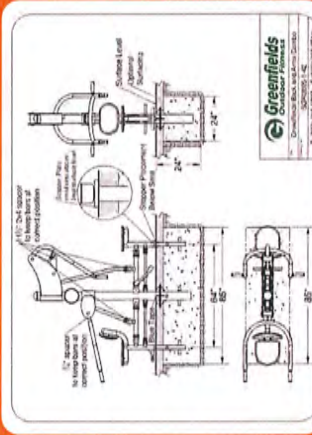
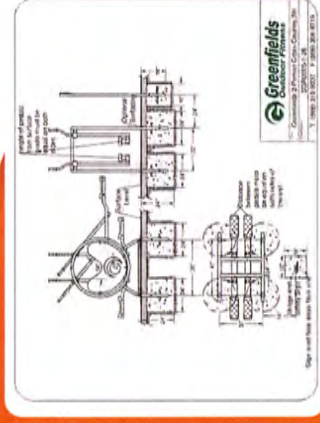
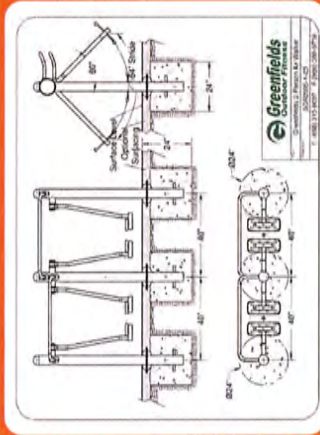


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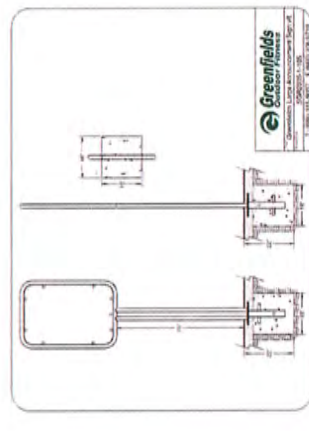
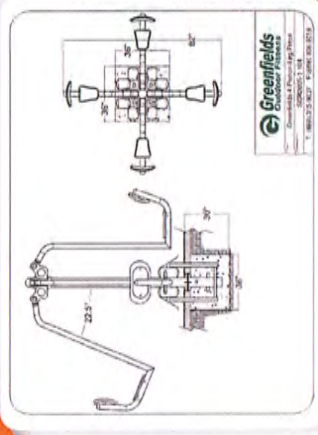
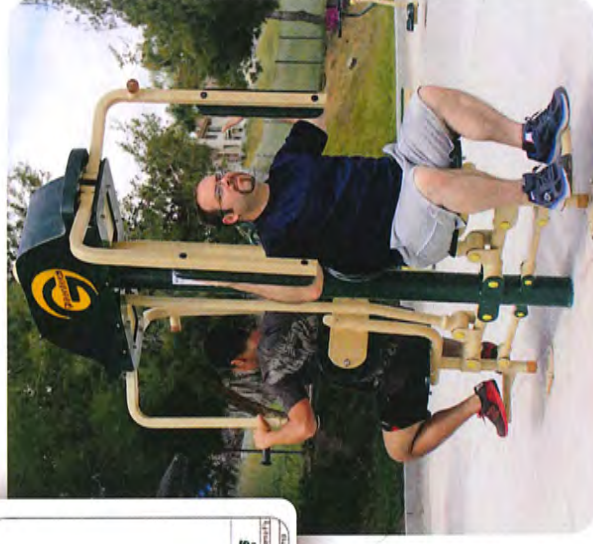
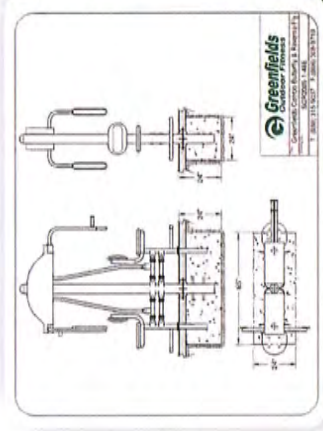
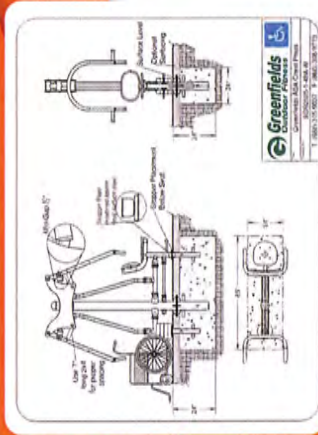


**CA - LAGUNA WOODS - LAGUNA WOODS VILLAGE - V.2 - Rev. 1 - 07-28-2020**  
**PROPOSED OUTDOOR FITNESS ZONE**





**CA - LAGUNA WOODS - LAGUNA WOODS VILLAGE - V.2 - Rev. 1 - 07-28-2020**  
**PROPOSED OUTDOOR FITNESS ZONE**

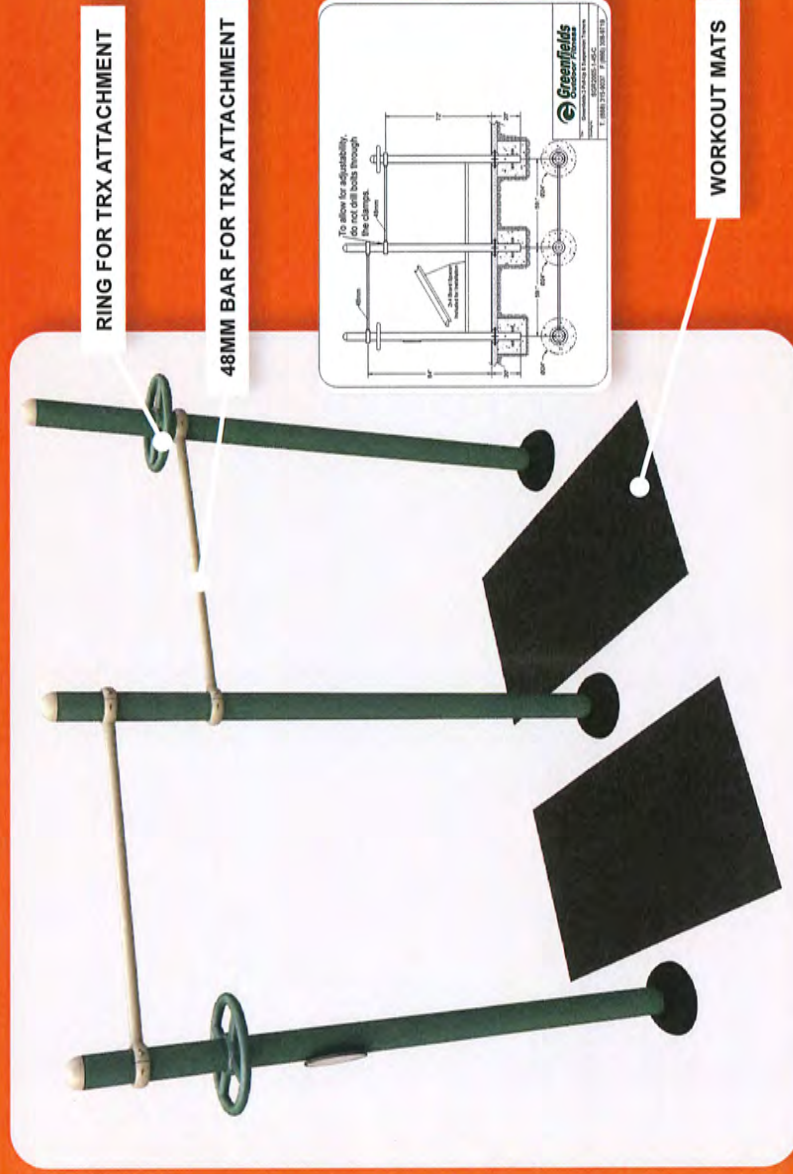


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# CUSTOM TRX STATION



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3151 Airway Avenue, #A-3  
Costa Mesa, CA 92626  
Ph: 714.619.0100 Fax: 714.619.0106

## 2020 PROPOSAL

QUOTE TO: Laguna Woods Village  
ATTN: Jackie Kupfert

JOB NAME: Laguna Woods Village  
CITY: Laguna Woods, CA

PHONE: 949-300-2398  
FAX: Sent Via Email

DATE: 9/3/2020  
F.O.B.: DESTINATION  
LEAD TIME: 4 Weeks  
QUOTE GOOD UNTIL: 10/1/2020  
TERMS: Billed at Net 30  
a 30% deposit will be necessary.  
\*Lead time indicates mfg. Time  
Transit time is additional & variable.

### WE ARE PLEASED TO SUBMIT THIS QUOTE TO SUPPLY THE FOLLOWING ITEMS:

#### LANDSCAPE STRUCTURES ITEMS:

1 - #192457A	Elliptical DB
1 - #205938A	Hand Cyclor DB
1 - #192458A	Mobility DB
1 - #192455A	Cardio Stepper DB
1 - #192461A	Squat Press DB
1 - #192463A	Tai Chi Wheels DB
1 - #192456A	Chest/Back Press DB
1 - #192452A	Assisted Row/Push-up DB
1 - #192451A	Ab Crunch/Leg Lift DB
5 - #205944A	Steel Post DB

Material Total:	\$37,055.00
10% discount:	- \$ 3,706.00
TOTAL:	\$ 33,349.00
Tax 7.75%:	\$ 2,584.55
Installation:	Not Included
Freight:	\$ 2,295.00
Delivered Total:	<u>\$38,228.55</u>

NOTE: Please check quantities and make sure they match your take off.  
Customer is responsible for unloading truck & verifying quantities ordered.

SIGNATURE BELOW ACCEPTING THIS PROPOSAL WILL CONSTITUTE A PURCHASE ORDER ONLY UPON APPROVAL BY LANDSCAPE STRUCTURES, INC. CUSTOMER RECEIPT OF AN ORDER ACKNOWLEDGEMENT CONSTITUTES SUCH APPROVAL.

NAME: \_\_\_\_\_ QUOTE PREPARED BY: GREGG ROGERS/LA  
DATE: \_\_\_\_\_  
SHIP TO ADDRESS: \_\_\_\_\_ BILL TO ADDRESS: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

# NEW Elliptical

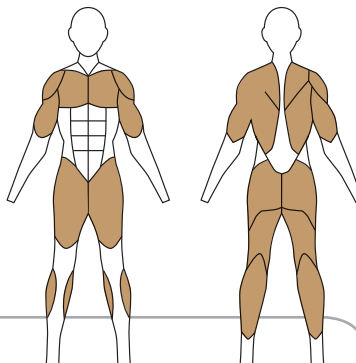
The latest cardio station for the HealthBeat® outdoor fitness system engages the lower body, upper body and core muscles while also encouraging muscle coordination—all without joint impact. The ability to stride both forward and backward allows people to vary their workout and challenge muscles in different ways. Our new, patent-pending resistance mechanism can be adjusted to provide customized intensity. Large footpads and long arm handles accommodate users of any height.

**#192457**



***Muscle Groups Used:***

Core trunk muscles, quadriceps, hamstrings, calves, gluteus maximus, pectoralis major, biceps, rhomboids, triceps



Agenda Item #11  
Page 16 of 33



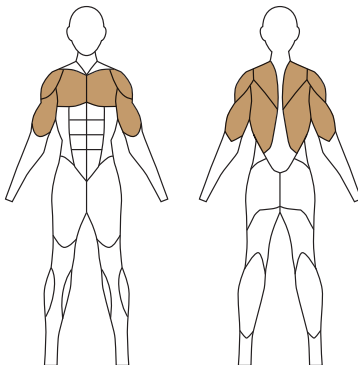
# NEW Hand Cyclers

Users receive opportunities to build both cardio and strength on this wheelchair-accessible station that features our new, patent-pending resistance technology.



## **Muscle Groups Used:**

Pectoralis major,  
deltoids, rhomboids,  
triceps, biceps,  
latissimus dorsi



**#205938**

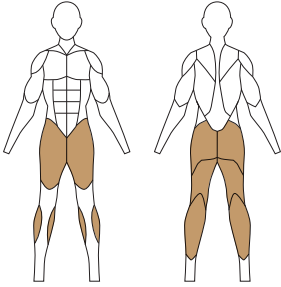
Agenda Item #11  
Page 17 of 33



# Mobility

Provides a safe structure for developing balance, an essential functional fitness skill for older adults. Great exercise for joint replacement rehabilitation.

#192458



**Muscle Groups Used:**  
Core trunk muscles, quadriceps, hamstrings, calves, as well as balancing area of the brain and nervous system

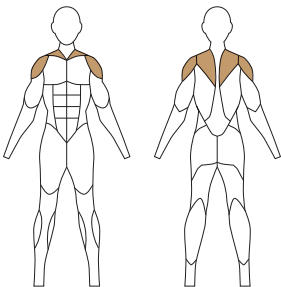


**\*Stretch piece not part of quote\***

# Stretch

Allows for stretching of upper body muscles as well as the often difficult-to-target core muscles. Maintains flexibility and range of motion.

#192462



**Muscle Groups Used:**  
Upper back, shoulders, arms



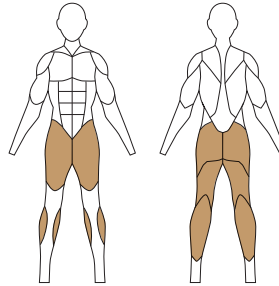
## \*Balance Steps piece not part of quote\*



### Balance Steps

May be used as a balance beam or as a step aerobics station. Builds coordination and balance. Now requires three fewer footers, resulting in an easier, faster and cost-effective installation.

**#192454**



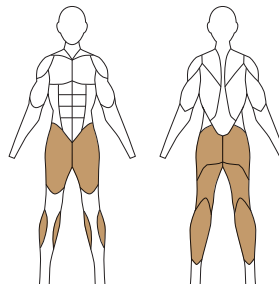
**Muscle Groups Used:**  
Quadriceps, hamstrings, calves, tibialis anterior, core trunk muscles



### Cardio Stepper

Provides a cardiovascular/step aerobic workout. Increase or decrease resistance to your desired level by turning the knob on the base—featuring our new, patent-pending resistance technology. Permalene® trim protects metal edges and reduces potential for rust.

**#192455**



**Muscle Groups Used:**  
Quadriceps, hamstrings, calves, tibialis anterior, core trunk muscles

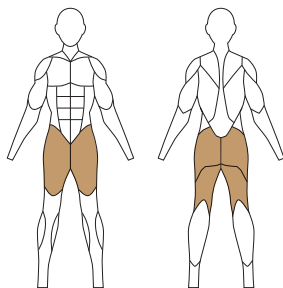
Agenda Item #11  
Page 19 of 33



# Squat Press

Builds leg and hip muscle endurance.  
Features new, patent-pending resistance technology—increase or decrease resistance to your desired level by turning the knob on the base.

#192461



**Muscle Groups Used:**  
Quadriceps, hamstrings, gluteus, hip flexors (iliopsoas)

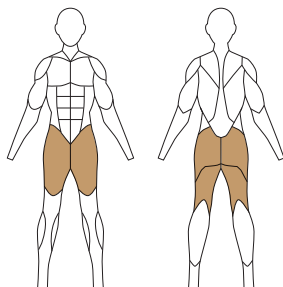


## \*Plyometrics piece not part of quote\*

# Plyometrics

Plyometrics increase muscle power and help develop strength for explosive motions such as jumping and running.

#192459



**Muscle Groups Used:**  
Quadriceps, hamstrings, gluteus

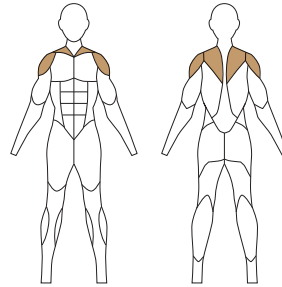




## Tai Chi Wheels

Promotes flexibility and enhances relaxation and meditation. Evenly tones muscles without strain.

**#192463**



### **Muscle Groups Used:**

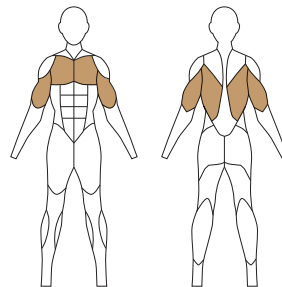
Deltoid, rotator cuff, trapezius, and to lesser degree, chest and back muscles



## Chest/Back Press

Builds equal endurance for opposing muscle groups at one fitness station. Increase or decrease resistance to your desired level by turning the knob on the base.

**#192456**



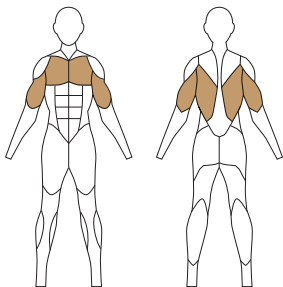
### **Muscle Groups Used:**

Pectoralis major, latissimus dorsi, triceps, biceps



## Assisted Row/Push-Up

A great upper-body workout that exercises multiple muscles with several activities in one station. Bars of multiple heights accommodate users of all fitness levels.



**#192452**

**Muscle Groups Used:**

Assisted Row: Latissimus dorsi, triceps, biceps

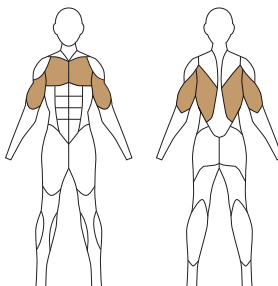
Push-Up: Pectoralis major, triceps



**\*Pull-Up/Dip piece not part of quote\***

## Pull-Up/Dip

Multiple highly effective strength-building exercises for the upper body.



**#192460**

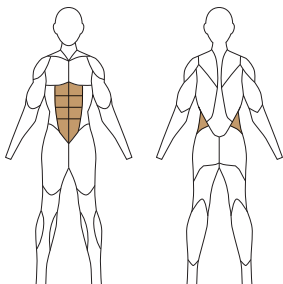
**Muscle Groups Used:**

Pull-Up: Biceps and latissimus dorsi

Dip: Mainly triceps, to lesser degree pectoralis

## Ab Crunch/Leg Lift

Works both the upper and lower abdominals, and provides two different activities in one fitness station. Builds core strength.



**#192451**

**Muscle Groups Used:**

Rectus abdominus (upper and lower)



Agenda Item #11

Page 22 of 33



# Estimate

CA244172

To: **Laguna Woods Village**  
**Attn: Jackie Kupfert**  
**24351 El Toro Road**  
**Laguna Woods, CA 92637**

Estimate Date	Salesperson
09/03/2020	Alex Beron

## New Fitness Stations

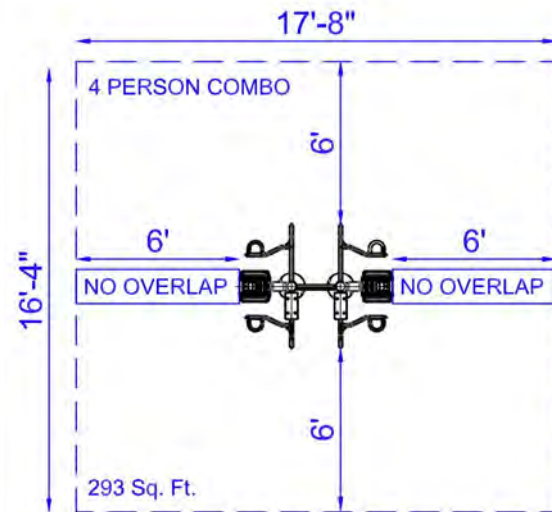
Estimated Shipping Date 4-6 Weeks		Shipped Via Truck - CA	FOB Laguna Woods	Terms 50% Down / Bal. @ Pickup Net 20	
Quantity	Description			Unit Price	Total Extended
1	ExoFit Outdoor Fitness #XO-CAGE-2, ExoCage			\$16,999.00	\$16,999.00
1	ExoFit Outdoor Fitness #XO-049, 4- Person Combo			\$3,999.00	\$3,999.00
2	ExoFit Outdoor Fitness #XO-002, Air Walker			\$1,899.00	\$3,798.00
1	ExoFit Outdoor Fitness #XO-005, Cross Skier (Double)			\$2,949.00	\$2,949.00
1	ExoFit Outdoor Fitness #XO-509, ExoFlex Shoulder Press			\$3,499.00	\$3,499.00
1	ExoFit Outdoor Fitness #XO-503, ExoFlex Bicep Cur			\$3,499.00	\$3,499.00
1	ExoFit Outdoor Fitness #XO-048, WC Chest Press/Lat Combo			\$4,299.00	\$4,299.00
1	ExoFit Outdoor Fitness #XO-046, WC Arm/Foot Whee			\$1,999.00	\$1,999.00
1	ExoFit Outdoor Fitness #XO-035, Chest/Lat Combo			\$3,999.00	\$3,999.00
1	ExoFit Outdoor Fitness #XO-133, Leg Press (Double)			\$2,599.00	\$2,599.00
	Subtotal				\$47,639.00
	Less Special Discount				(\$5,954.88)
1	Shipping			\$4,082.00	\$4,082.00
THIS ESTIMATE IS SUBJECT TO THE ATTACHED TERMS AND CONDITIONS				Subtotal	\$45,766.12
THANK YOU FOR THIS CHANCE TO ESTIMATE				Tax (7.75%)	\$3,230.52
Dave Bang Associate, INC. IS PLEASED TO SUBMIT THE ABOVE ESTIMATE FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS ESTIMATE IS SUBJECT TO THE ATTACHED TERMS AND CONDITIONS, AND IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE.				Total	\$48,996.64

Accepted By  
Print Name: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

PLEASE SIGN AND RETURN ONE COPY WHEN ORDERING.

**THANK YOU!**

## 4- Person Combo (XO-049)



**Muscle Focus:** Biceps, Forearm, Lower/Upper Back, Abdominals and Triceps.

**Training:** A great multi-functional combo unit designed for 4 users. Each side has an Air Skier that is great for loosening the hips and side. One side has a Knee/Leg Lift station, while the other has a Dip station, which can also be used for inverted pull-ups.

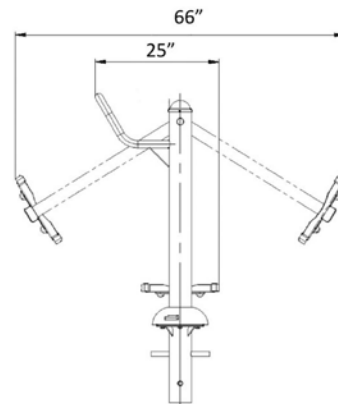
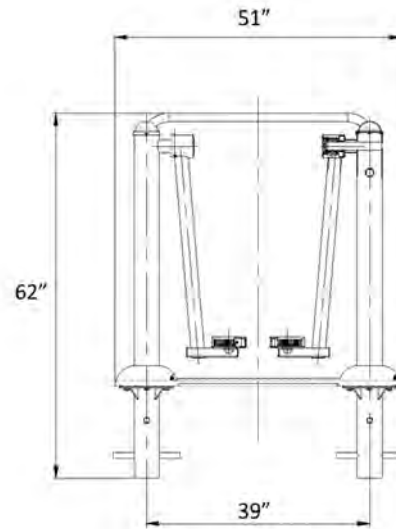
**Users:** Intended for use by ages 13 and older.

**Warranty:**

- Limited 10-year warranty on posts.
- Limited 3-year warranty on moving parts and bearings.
- Limited 2-year warranty on any rubber or plastic parts.

\* See ExoFit warranty for complete details.

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**Muscle Focus:** Lower Body, including Hips, Gluteus Maximus and Quadriceps

**Training:** A great low-impact cardio workout that improves flexibility of hip muscles and hamstrings

**Users:** Intended for use by ages 13 and older.

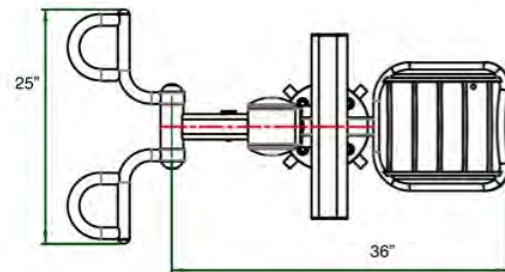
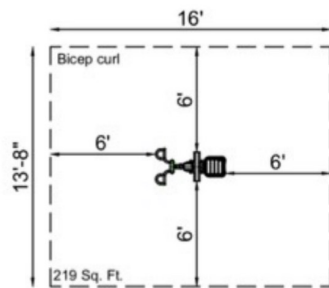
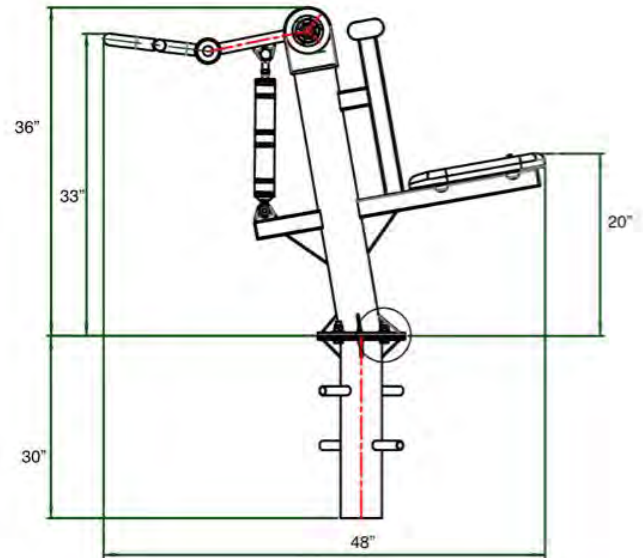
**Warranty:**

- Limited 10-year warranty on posts.
- Limited 5-year warranty on seats and backrests
- Limited 5-year warranty on moving parts and bearings
- Limited 2-year warranty on any rubber or plastic parts.

\* See ExoFit warranty for complete details.



## Bicep Curl (Adjustable Resistance) XO-503



**Muscle Focus:** Biceps and Forearms

**Training:** The Hydraulic Bicep Curl has an 11-setting adjustable resistance cylinder. Grabbing the bar and pulling it towards yourself in a seated position.

**Users:** Intended for use by ages 13 and older.

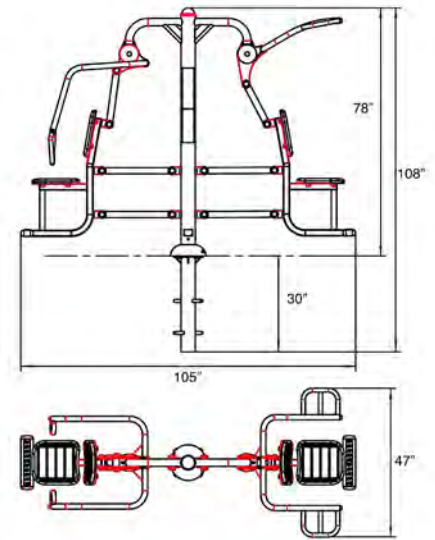
**Warranty:**

- Limited 10-year warranty on posts.
- Limited 5-year warranty on seats and backrests
- Limited 5-year warranty on moving parts and bearings.
- Limited 3-year warranty on hydraulic pistons
- Limited 2-year warranty on any rubber or plastic parts.

\* See ExoFit warranty for complete details.

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### Lat Pull Down

**Muscle Focus:** Back, Shoulders and Biceps

**Training:** Pull the upper bar towards your body using part of your body weight as the resistance. This will help strengthen your back, rear shoulders and biceps.

### Chest Press

**Muscle Focus:** Chest, Triceps and Shoulders

**Training:** Provides an optimal range of motion while you press out and lift part of your body weight as resistance.

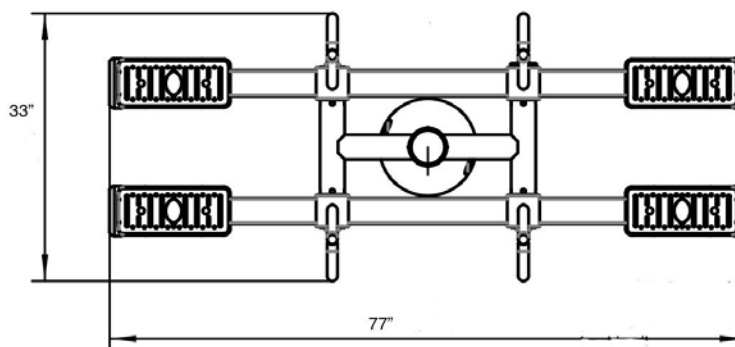
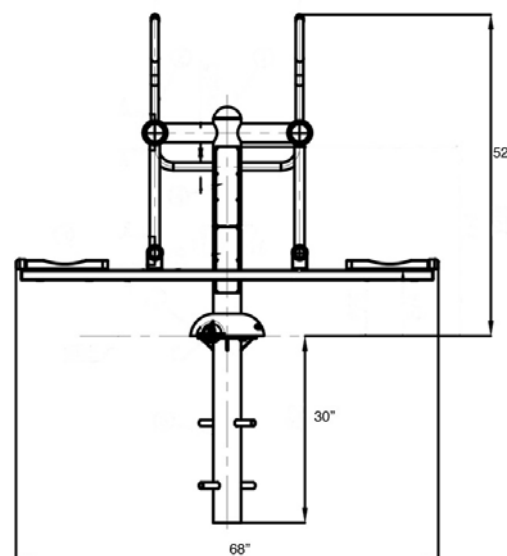
**Users:** Intended for use by ages 13 and older.

#### **Warranty:**

- Limited 10-year warranty on posts.
- Limited 5-year warranty on seats and backrests
- Limited 5-year warranty on moving parts and bearings
- Limited 2-year warranty on any rubber or plastic parts.

\* See ExoFit warranty for complete details.

## Cross Skier (Double) XO-005



**Muscle Focus:** Lower Body, Core, Upper Body

**Training:** The Cross Skier helps develop strength in the legs and hips, while improving cardiovascular endurance for a complete whole-body workout

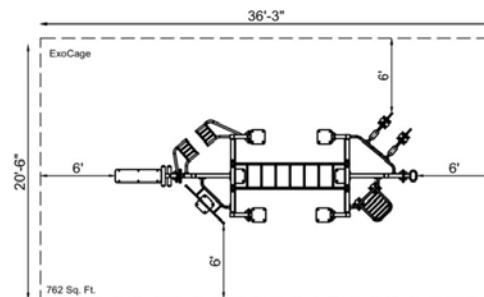
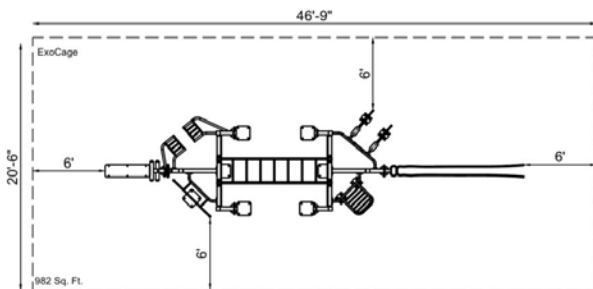
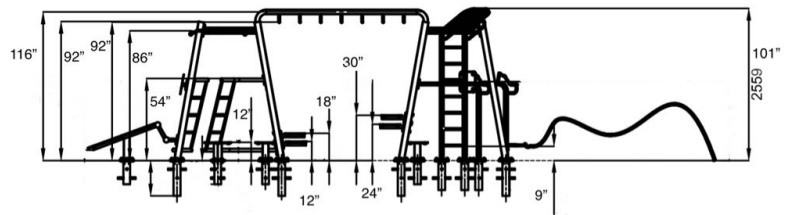
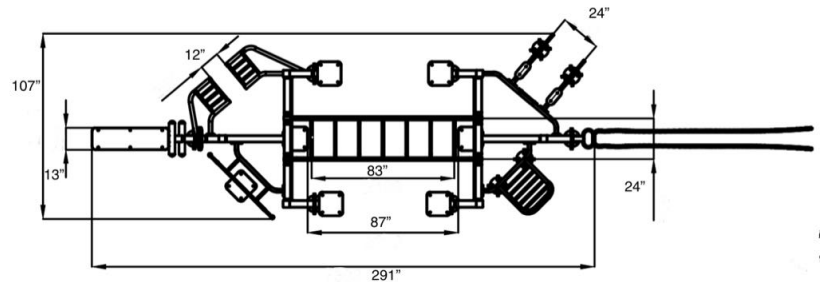
**Users:** Intended for use by ages 13 and older.

**Warranty:**

- Limited 10-year warranty on posts.
- Limited 3-year warranty on moving parts and bearings.
- Limited 2-year warranty on any rubber or plastic parts.

\* See ExoFit warranty for complete details.

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**Stations:** 11

**# of Users:** 11+

**Stations include:** Knee-lift/Dip Station, Decline Sit-up with Ball Target, Variable Push-up Station, (4) Step up Platforms, Overhead Climber, Pull-up Bar, Swedish Ladder, Battle Ropes.

**Users:** Intended for use by ages 13 and older.

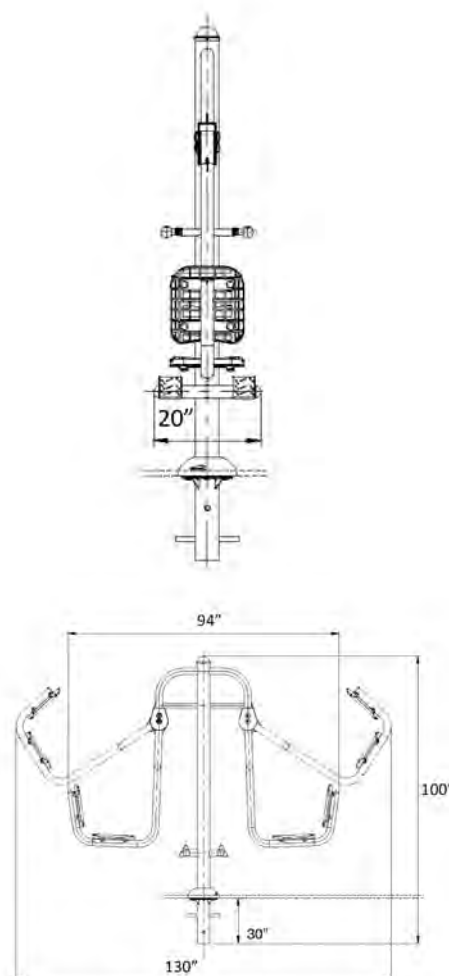
## Warranty:

- Limited 10-year warranty on posts.
- Limited 3-year warranty on moving parts and bearings.
- Limited 2-year warranty on any rubber or plastic parts.

\* See ExoFit warranty for complete details.

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## Leg Press (Double) XO-033



**Muscle Focus:** Strengthens Leg muscles (particularly Quadriceps and Calves), as well as Gluteus Maximus

**Training:** Sit on the chair and step on the footboard. Stretching legs with force and recover slowly. Repeat. An important workout for developing leg strength, this piece is effective in using your own body weight for resistance.

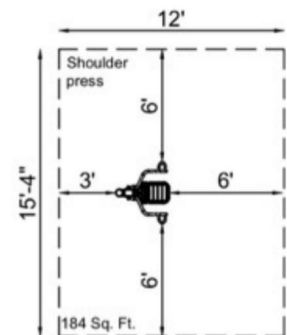
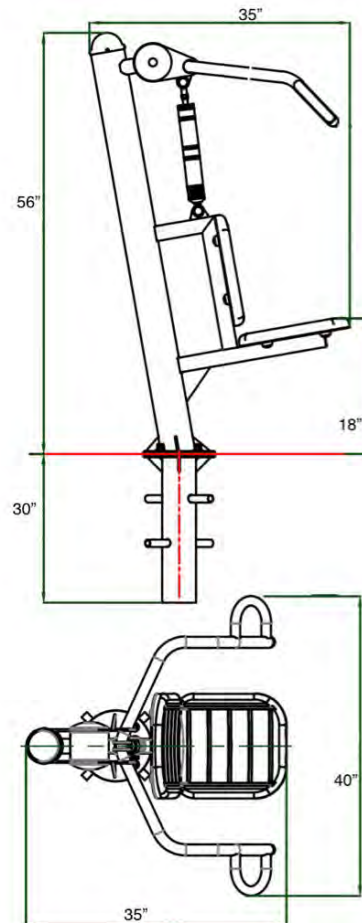
**Users:** Intended for use by ages 13 and older.

### Warranty:

- Limited 10-year warranty on posts
  - Limited 5-year warranty on seats and backrests
  - Limited 5-year warranty on moving parts and bearings
  - Limited 2-year warranty on any rubber or plastic parts
- \* See ExoFit warranty for complete details.

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**Muscle Focus:** Shoulders, Chest and Arms

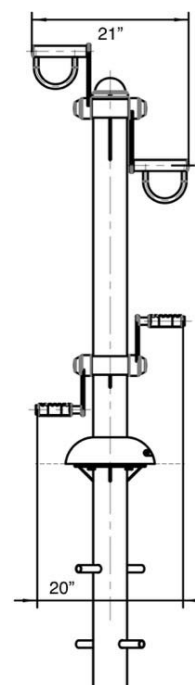
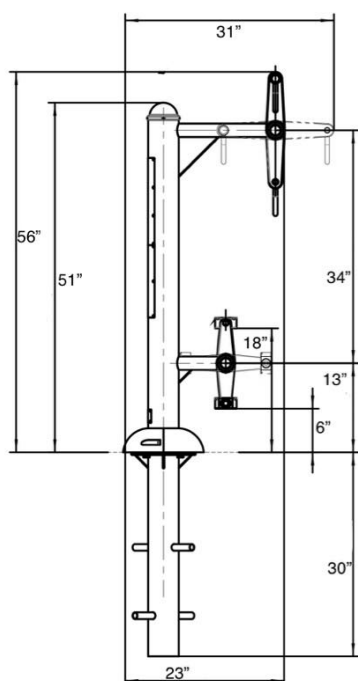
**Training:** The Hydraulic Shoulder Press has an 11-setting adjustable resistance cylinder. Choose a setting that suits your fitness level. While seated in chair, grasp handles and push upwards. Then pull handles back to the starting position.

**Users:** Intended for use by ages 13 and older.

## Warranty:

- Limited 10-year warranty on posts
  - Limited 5-year warranty on seats and backrests
  - Limited 5-year warranty on moving parts and bearings
  - Limited 2-year warranty on any rubber or plastic parts
- \* See ExoFit warranty for complete details.

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**Muscle Focus:** Lower Body, including Hips, Gluteus Maximus and Quadriceps

**Training:** A great low-impact cardio workout that improves flexibility of hip muscles and hamstrings

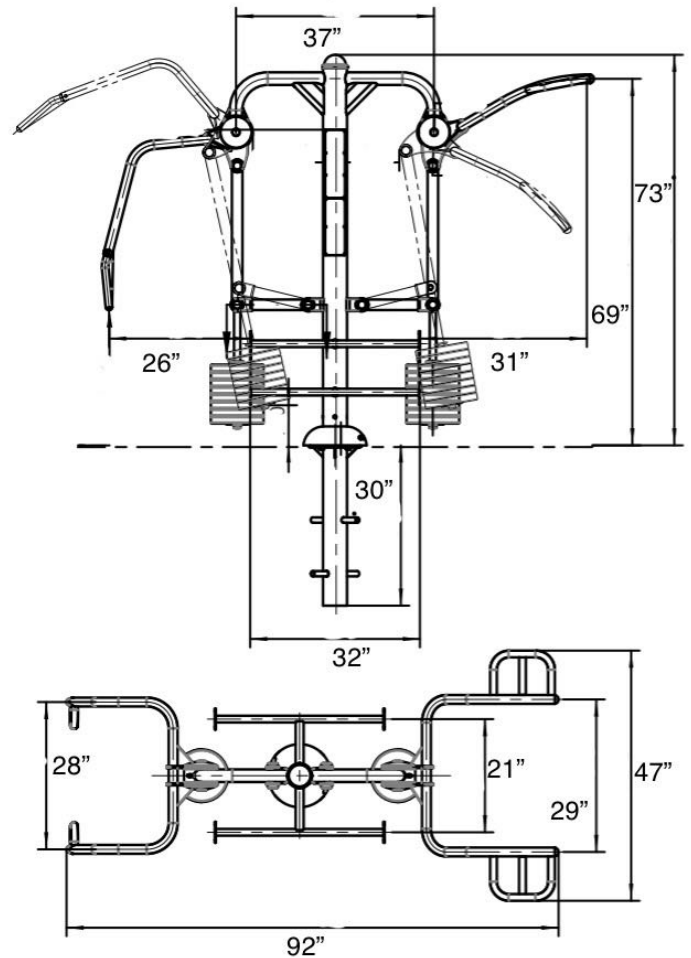
**Users:** Intended for use by ages 13 and older.

**Warranty:**

- Limited 10-year warranty on posts.
- Limited 3-year warranty on moving parts and bearings.
- Limited 2-year warranty on any rubber or plastic parts.

\* See ExoFit warranty for complete details.

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**Muscle Focus:** Chest Press: Chest Triceps and Shoulders. Lat Pull: Back, Shoulders and Biceps.

**Training:** Both Chest Press and Lat Pull provide optimal range of motion while using the stacked weight\* for resistance.

\*Stacked weight does not make contact with the ground, avoiding any crush hazard.

**Users:** Intended for use by ages 13 and older.

## Warranty:

- Limited 10-year warranty on posts.
- Limited 3-year warranty on moving parts and bearings.
- Limited 2-year warranty on any rubber or plastic parts.

\* See ExoFit warranty for complete details.



## **VILLAGE COMMUNITY FUND PROJECT APPLICATION**

The Village Community Fund (VCF), a non-profit 501(c)(3) community benefit organization, serves to foster projects that benefit senior adults and our local Laguna Woods Village community, and raise funds to carry out our mission. All projects go through a rigorous procedure before being accepted by VCF. A club or group of concerned residents, working with GRF's cooperation and ultimate approval, will develop and plan the proposed project, including timetable and budget.

The resident group or club is responsible for raising the tax-deductible funds which will be donated to VCF and earmarked for the project. Most projects are coordinated with the Recreation Department.

For your project to be considered for funding, please complete both sides of this application and return via email to: [villagecommunityfund@gmail.com](mailto:villagecommunityfund@gmail.com).

**PROJECT NAME:** Help the Herd/Adopt-A-Horse

**CLUB OR GROUP NAME:** GRF Equestrian Center Ad hoc Committee

### **PRIMARY CONTACT INFORMATION**

**Name (and title, if applicable):** Susan Hemberger, committee member

**Phone** 973-222-0845

**Email** [susanhemberger@yahoo.com](mailto:susanhemberger@yahoo.com)

**NUMBER OF ACTIVE CLUB OR GROUP MEMBERS:** 9

**NAMES OF PROJECT COMMITTEE MEMBERS:** Bunny Carpenter, Yvonne Horton, Cush Bhada, Annie McCary, Stefanie Brown, Bunny Lipinski, Andre Torng, Gary Empfield, Susan Hemberger

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**PROJECT DESCRIPTION:** The GRF Equestrian Center Ad hoc committee would like to create a charitable tax-deductible fund to benefit the LWV Equestrian Center and GRF horses.

**PROJECT BUDGET:** On-going contributions

**PROJECT FUNDS APPROVED BY GRF (if any, attach detail)** None, at this time

**NAME OF YOUR GRF Contact:** Bunny Carpenter, Committee Chair

**PURPOSE OF PROJECT:** To obtain funding (outside of GRF budget) to purchase additional items for the care of the GRF horses. Items included, but not limited to: tack, supplements, grooming supplies, geriatric care, etc.

**TIMELINE:** (Describe project phases including beginning and ending dates)

Phase 1 (Oct. 2020) "Help the Herd"- funds collected will benefit all the GRF horses. Phase 2 (Spring 2021) "Adopt-A-Horse"- donations can be made to the care of a specific horse. Phase 3 (Fall 2021)"Support the Equestrian Center"-donations can be made to benefit upgrades in the facility. \*Time lines may be adjusted

**REQUESTER**

Signature Susan A. Hemberger Date August 31, 2020

Name and Title Susan Hemberger, GRF Equestrian Center Ad hoc committee member

**GRF APPROVAL**

Signature \_\_\_\_\_ Date \_\_\_\_\_

Name and Title \_\_\_\_\_

**VMS APPROVAL**

Signature \_\_\_\_\_ Date \_\_\_\_\_

Name and Title \_\_\_\_\_

**VCF APPROVAL**

Signature \_\_\_\_\_ Date \_\_\_\_\_

Name and VCF Title \_\_\_\_\_

**NOTE:** Once your completed application has been reviewed by VCF and determined to be an appropriate project for VCF funding, a member of your Club's board or group will be invited to make a presentation to the Village Community Fund Board of Trustees and advisors on this project.

**We want to hear from you! For additional information or questions, please contact us:**

Call: 949-467-1030

Email: [villagecommunityfund@gmail.com](mailto:villagecommunityfund@gmail.com)

Visit our website: [VillageCommunityFund.org](http://VillageCommunityFund.org)

Tax ID#82-379360

## VCF *Help the Herd* Wish List

Examples of items to be purchased by private donations through the VCF *Help the Herd* initiative:

### **TACK**

Saddles  
Bridles  
Matching halters and lead ropes  
Matching pads

### **SUPPLEMENTS**

Beet Pulp  
Senior Mix  
Biotin Daily  
Antigest  
Bran  
Equiox  
Pellets (orchard, timothy, alfalfa)  
Salt  
Coconut oil

### **MISCELLANEOUS**

Farrier work	Laundry detergent
Floating	Fly masks
Surgery (Jeff)	Superbodyshine
Thrush Buster	Treats
Hoof Conditioner	MTG
Fly Spray	Betadine Solution
Vet visits	Cotton balls
Buckets	Shampoo
Medicated Shampoo	Conditioner



Laguna Woods Village

## Recreation Committee Request Form

PLEASE NOTE: THIS FORM IS NOT FOR ROUTINE RECREATION REQUESTS

Your request is important to us and will be handled accordingly. Per the policy of the Golden Rain Foundation (GRF), if your request falls outside the scope of the Recreation Department's authority, it will be forwarded to the Community Activities Committee (CAC) for review. If you are unsure whether your request falls into this category, please contact the on-site facility Supervisor or the Recreation Manager at **597-4482** in order to make that determination. If it does, you may receive written confirmation acknowledging receipt of your request. CAC will then review the request and determine the proper course of action. If necessary, CAC will make a recommendation to the GRF Board of Directors for action. You will then be notified of the Committee or Board's decision. Please be patient as this process may take several months.

Print Requestor Name: Yori Neumark Date: 08/20/2020

Print Individual, Club or Organization Name: Yori Neumark

Manor: 2405 # 2B Phone: 949.705.6367 E-mail: yneumark@hotmail.com

**Request (please check one):**

☒ Change/Exception to Policy ☐ Donation ☐ Staff Time Request  
☐ Equipment Request ☐ Facility Request ☐ Other: \_\_\_\_\_

**Explanation:**

Please explain the circumstances of your request. Include approximate cost, dates, times and locations when necessary. Please use reverse side or attach a separate sheet if necessary.

Please add additional fencing (as needed) to be install around the remaining perimeter path (green path/along Moulton PKWY, from Gate 12 to right on Ridge Rte Dr, ending parallel to CH4) to allow for walkers/non-golfers, to utilize the entire premiter path encircling the 27-hole golf course

Requestor Signature: \_\_\_\_\_

**Signatures of All Other Individuals/Club Presidents Affected by this Request:**

Signature	Manor #	For	Undecided	Against
_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(Please attach a separate sheet if more signatures are necessary)

**PLEASE FORWARD COMPLETED REQUEST FORM TO:**

Laguna Woods Village Recreation Department  
P.O. Box 2220, Laguna Woods, CA 92637

## **Proposed Outdoor Activities**

- Outdoor classes (CH2/CH1) - Anticipated roll out may be mid to late September
  - Chair Fitness
  - Aerobic Fitness
  - Line Dancing
  - Yoga
  - Chair yoga
  - Spin Cycling (class fee)
  - Ceramics class (beginner only)
  - Aqua Aerobics (pool 4)
- Outdoor Gym - Anticipated roll out may be early to mid October
- Drive-up concert (with portable stage)-possibly utilize resident bands - TBD
- Drive-up entertainment - TBD
  - Magician
  - Game Day (interactive)
    - Bingo
    - Minute To Win It
    - Pictionary



## Garden Center 2 Gate





## Recreation Committee Request Form

PLEASE NOTE: THIS FORM IS NOT FOR ROUTINE RECREATION REQUESTS

Your request is important to us and will be handled accordingly. Per the policy of the Golden Rain Foundation (GRF), if your request falls outside the scope of the Recreation Division's authority, it will be forwarded to the Community Activities Committee (CAC) for review. If you are unsure whether your request falls into this category, please contact the on-site facility Supervisor or the Recreation Manager at **597-4482** in order to make that determination. If it does, you may receive written confirmation acknowledging receipt of your request. CAC will then review the request and determine the proper course of action. If necessary, CAC will make a recommendation to the GRF Board of Directors for action. You will then be notified of the Committee or Board's decision. Please be patient as this process may take several months.

**Print Requestor Name:** Joseph Camera **Date:** Sep 3, 2020

**Print Individual, Club or Organization Name:** Individual

**Manor:** 2404 1H **Phone:** 805 588 0163 **E-mail:** josephcamera@gmail.com

**Request (please check one):**

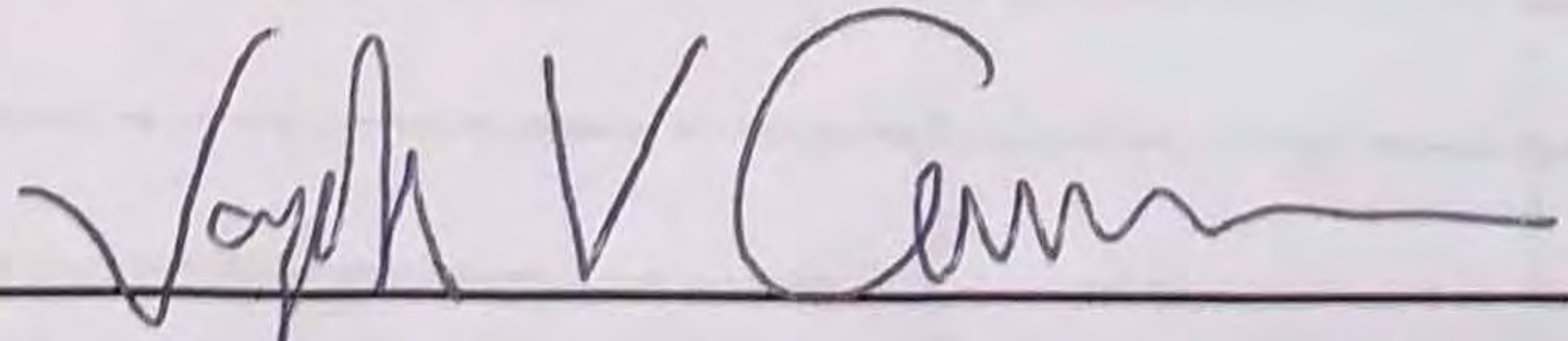
- ☐ Change/Exception to Policy
 ☐ Donation
 ☒ Staff Time Request  
☐ Equipment Request
 ☐ Facility Request
 ☐ Other: \_\_\_\_\_

**Explanation:**

Please explain the circumstances of your request. Include approximate cost, dates, times and locations when necessary. Please use reverse side or attach a separate sheet if necessary.

It is requested that Recreation Services provide an initial assessment of the value of having an outdoor amphitheater for multiple community gathering benefits. Please see the attached pages for more information.

It's estimated this can be completed within 30 days with limited staff time in Recreation Services and other departments as may be needed including M+C for cost and feasibility input.

**Requestor Signature:** 

**Signatures of All Other Individuals/Club Presidents Affected by this Request:**

Signature	Manor #	For	Undecided	Against
_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(Please attach a separate sheet if more signatures are necessary)

**PLEASE FORWARD COMPLETED REQUEST FORM TO:**

Laguna Woods Village Recreation Division



# Laguna Woods Amphitheater

Improve community safety by providing a large capacity, multi-use outdoor gathering area to facilitate disaster preparedness, outdoor music, theater, movies, town hall meetings, holiday celebrations, picnics, etc.

## New Amphitheater

- 100K sqft, 2,000 + people
- Low cost, SAFER THAN INDOOR EVENTS
- Spectacular view of the mountains
- Effective, two-way sound isolation
- Existing natural slope, ideal viewing
- Solar canopy



Agenda Item #17  
Page 2 of 5  
Proposed location

## Current Outdoor Spaces

- CH1 patio – 7K sqft, 300 people
- CH2 grass – 40K sqft, 900 people
- Not large enough, attendees cannot see the stage, Interferes with other activities, Damages landscaping, UNSAFE, uneven, curbing and other obstacles



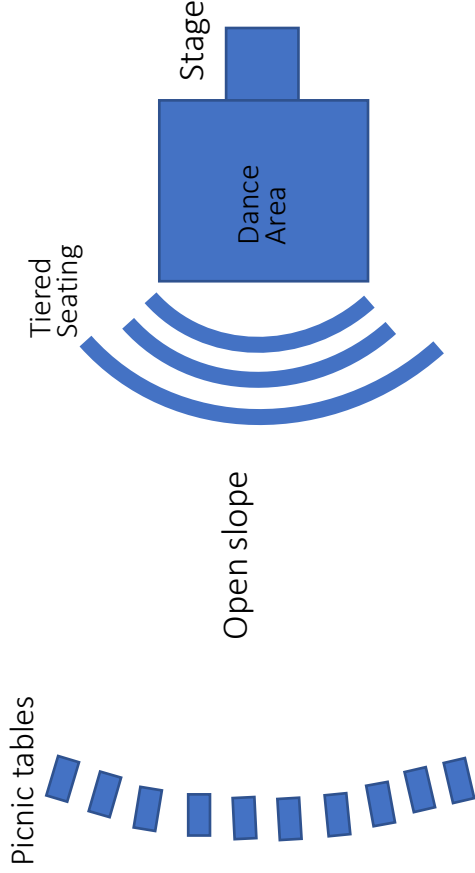
Existing location



# Preliminary Concept Design

- Design requirements: 2,000-person capacity, 50x50' stage, 150x150' dance area, three-tiered formed seating, ADA compliant slope, restrooms under stage, picnic benches along top, shade canopy at stage, dance, picnic tables.

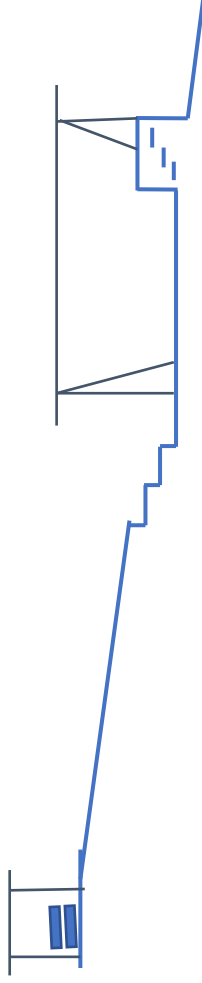
Top View:



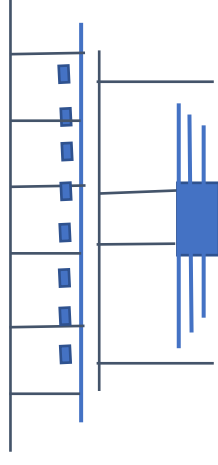
Notes:

1. Phasing should be considered including initial use of our portable stage equipment.
2. Consider teaming with an energy partner for PV canopy shading in areas shown and parking areas to acquire under a Power Purchase Agreement (PPA).
3. Initial preliminary budget estimate is \$1.5 million.
4. In addition to the amphitheater, technology solutions should be explored to allow community events to be simulcast to reduce the density of people at any one location.

Side View:



West View:

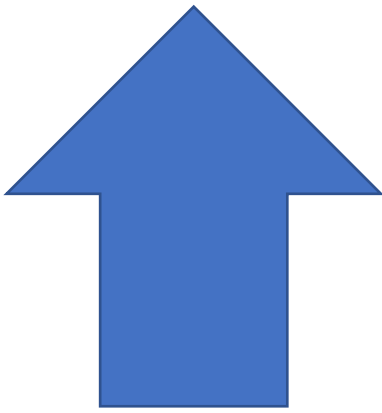


Request for initial assessment of an outdoor amphitheater to better meet community needs including safety consideration notes.

- Due to Covid and other safety factors, Laguna Woods should consider increasing use of outdoor gathering areas to supplement our existing facilities.
- The Performing Arts Center, PAC, project was expected to cost approx. \$5m.
- It was recently decided to address our PAC needs in smaller, focused projects with a priority on safety. (Upgrade hoist motors, replace main curtain, remove restroom doors, install HVAC for occupied offices separate from main air handlers, etc.)
- Further safety and fiduciary review should be conducted to include outdoor gathering areas and other strategies to reduce high density, indoor gatherings.
- The initial assessment should include rough estimates of the cost and benefits of an outdoor facility to better meet our current and future community gathering needs.

# Potential Fiduciary Improvement

## Previous Plan



Invest \$5M in PAC

## Expected Benefit

1. Upgraded PAC



800 seats indoor

## Improved Plan



Invest \$2M in PAC

1. Upgraded PAC



800 seats indoor



Invest \$2M in Amph

2. New Amphitheater



2,000 seats outdoor



Save \$1M

3. Improved reserves